STAY CIRCLE

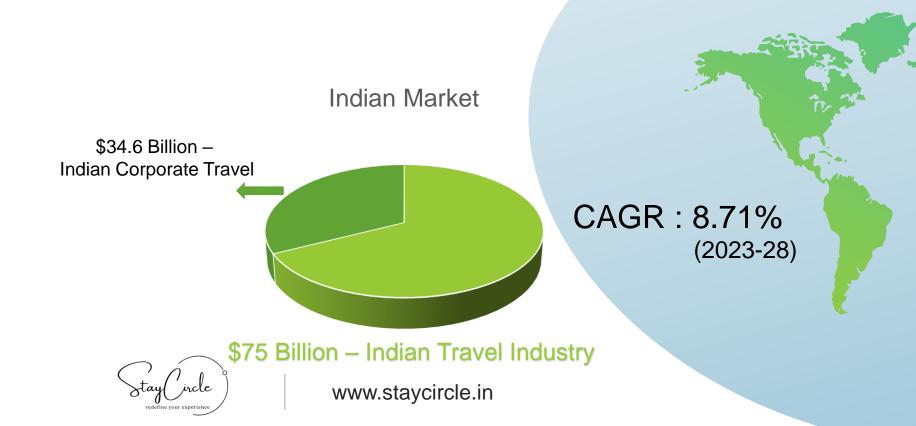
CORPORATE TRAVEL
SUSTAINABILITY
& MORE



THE OPPURTUNITY

Creating A Value Centered Corporate Travel Management Portal Focused On Indian Global Traveler Requirements & In Compliance With Indian Taxation Norms.

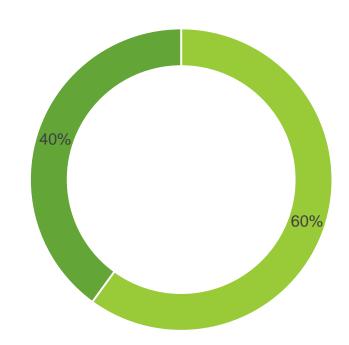
Corporate Travel is dominated by foreign players.



2

The Problem

Indian Market



- Managed Business Travel
- Unmanaged Business Travel

Still 40% Of Indian Corporate Travel Is Un-managed Due To Travel Management Companies Charges, Lack Of Information And Presence Of Proficient Players Specifically Managing Corporate Travel.

Lack Of Greener Alternative And Understanding Of The Travel Impact On Environment And Companies Focused To Provide Greener Alternative And Ways To Offset The Same.

Currently Companies are booking the corporate travel online or through agents as per best available tariff. All other parameters are widely missed.



The Solution



With our over a decade of experience we are creating a Dashboard experience for our Corporate client providing them with best of Travel solutions along with needful tools to administer it. As the world is going Greener our tool come with additional sustainable travel options.

Evolution – Corporate Travel



Travel Management Companies (TMCs) & Global Distribution Systems (GDS):The emergence of travel management companies (TMCs) provided a centralized solution for corporate travel. The introduction of Global Distribution Systems (GDS) revolutionized corporate travel management by enabling real-time access to airline, hotel, and car rental inventory. GDS platforms, such as Amadeus, Sabre, and Travelport, allowed travel agents and TMCs to efficiently search, book, and manage travel arrangements.



Mobile Technology & Data Analytics and Reporting: The advent of smartphones and mobile applications further transformed corporate travel management. Mobile apps provided travelers with instant access to booking information, itinerary updates, and travel alerts. With the availability of vast amounts of travel data, companies began leveraging data analytics and reporting tools to gain insights into travel patterns, expenses, and compliance. This enabled companies to optimize their travel programs, negotiate better rates, and drive cost savings.



Manual Booking Processes: In the early days, corporate travel management involved manual processes, such as contacting travel agents or directly booking flights and accommodations via phone or fax. These processes were time-consuming and lacked centralized control and visibility.



Online Booking Tools: The rise of the internet led to the development of online booking tools (OBTs) that allowed travelers to directly book flights, accommodations, and other travel services online. This gave rise to the concept of unmanaged business travel, where individual travelers or small businesses could book their travel independently.



The integration of artificial intelligence (AI) and automation is the latest trend in corporate travel management. AI-powered chatbots and virtual assistants assist travelers with bookings, provide personalized recommendations, and handle travel-related queries. Automation streamlines processes such as expense reporting, invoice reconciliation, and policy compliance.



Our TAM and SAM



Total Addressable Market

Service Addressable Market

Service Obtainable Market

USD - ~ \$15 Mn

We aim to cater a good market share by end of Yr 2028.



Competitive Landscape

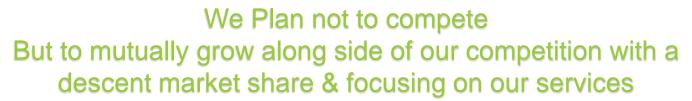






















Our Team



Rajesh Choudhary

Co-Founder



Ankur Barthwal

Co-Founder



Jigar Singh Rathore

Strategy Director

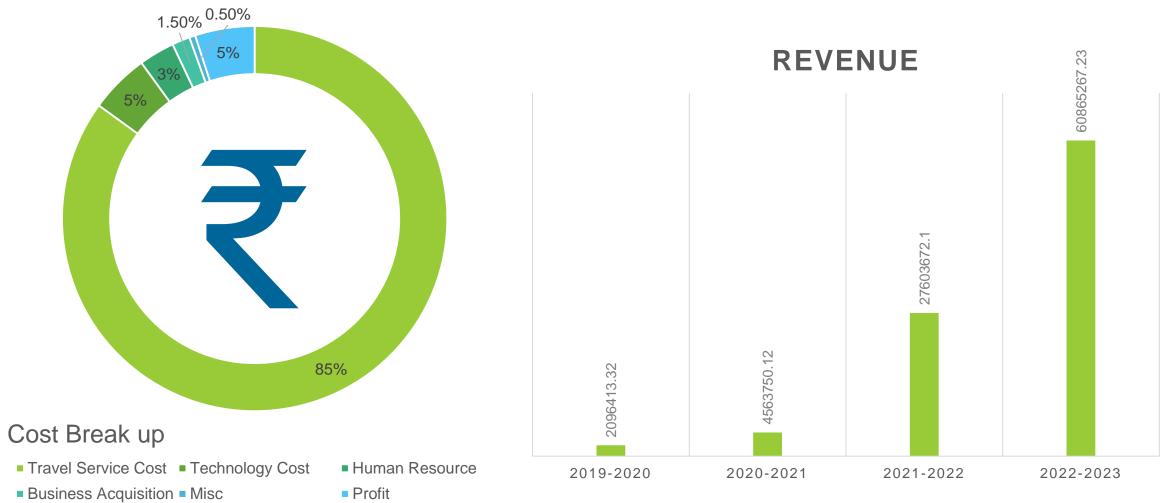


Revenue Model

Travel Desk Charges Hotel/Airline/Travel **Third Party Tie ups Service Commission.** Revenue Service Fee **Generation B2C Business** È, Platform fee **Partnership Fee**



Revenue Model



*in INR

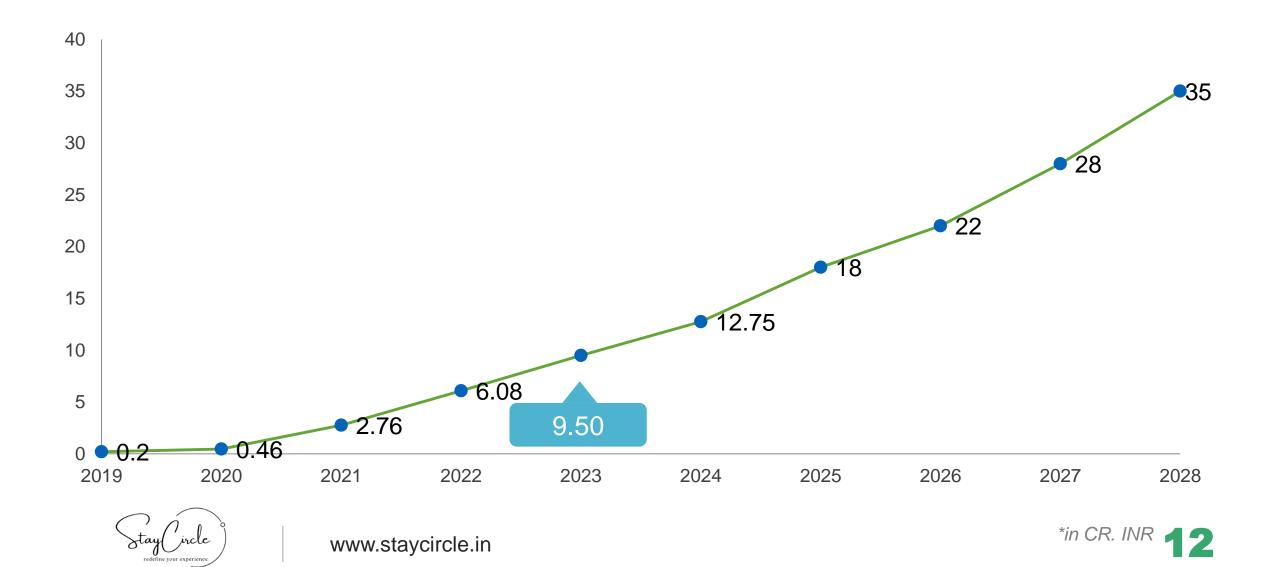
10

Revenue Model

Pricing	Earning	Competition	Technology
Almost Free "Dashboard Experience" product for managing Corporate Travel.	Multiple Earning models through various Travel Partners	Conitunous Evolvement and introduction of better corporate advantage.	Providing best of business in-sight by latest application of Al & Technology.



Projected Growth





Financial Summary

Business Sales

\$1.90 Mn

Till date

Clients Till date

27

Catered till date



Total PAT **\$1,56,750.00** Till date

Revenue Streams

\$1.88 Mn

B2B2B & B2B Additional Services

Hotel \$1.84 Mn

\$29,200

Intl & Domestic

Cab, Event, Etc

Flight, Cab, Visa, Insurance, Etc \$7,500

Intl & Domestic

A Lump sum
Business Financials
Till date



Stay Circle Revenue Generated till date Leisure Travel \$12k

B2C(Website & Offline)

Our Happy Client Circle

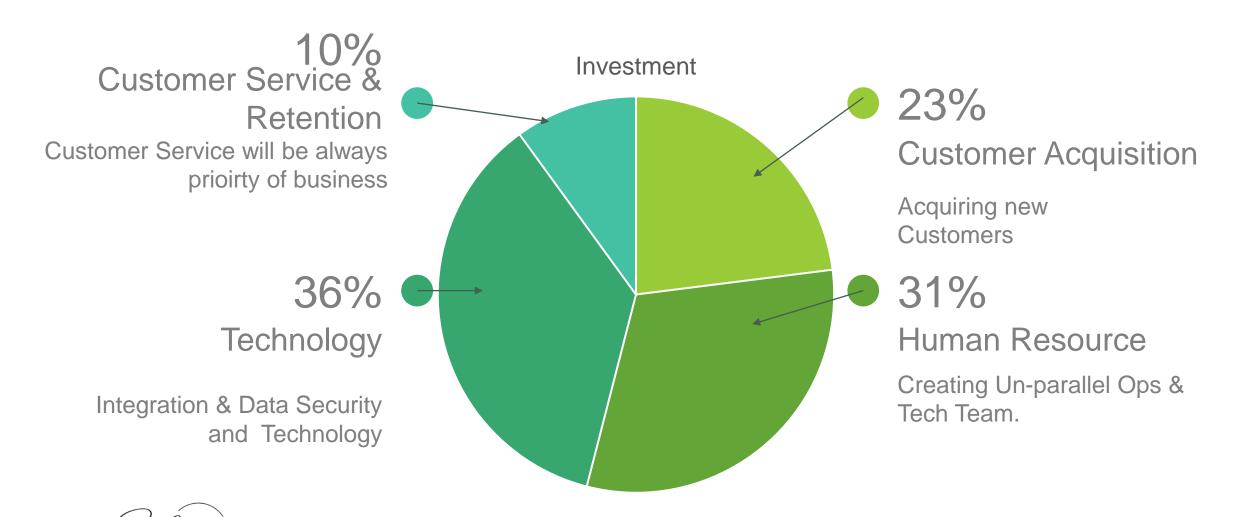
RELIANCE GROUP SANMAR GROUP **EICHER GROUP** UNITED SPIRITS LIMITED **HOME CREDIT** ZS ASSOCIATES INDIA PRIVATE LIMITED AECOM INDIA PVT LTD INFOCEPTS TECHNOLOGIES PRIVATE LIMITED CITIUSTECH HEALTHCARE TECHNOLOGY PRIVATE LIMITED POLYCAB INDIA LIMITED LUXOFT **ADANI GROUP ONDC** SNAPDEAL LIMITED AVANTI FINANCE PRIVATE LIMITED AVACARE HEALTH GROUP SHELF DRILLING ZENSAR TECHNOLOGIES INC OYO HOTELS

INTERNATIONAL SOLAR ALLIANCE (ISA) CARRIER TECHNOLOGIES INDIA LTD (MUMBAI) **FAREYE** THOMAS COOK (I) LTD MAX INDIA TATA GROUP UNITED NATIONS AGENCY TATA TRUST DELHI AHC MARICO LIMITED TATA TRUST OTHERS SCIENTIFIC GAMES INDIA PRIVATE LIMITED AIFF DEL GR INFRAPROJECTS LIMITED **AUROBINDO PHARMA LIMITED** UNITED BREWERIES LTD MARKS & SPENCER INDIA PVT LIMITED BAUER ENGINEERING INDIA PVT LTD TAJ GROUP INFINITI RETAIL

SOTC TRAVEL SERVICES PRIVATE LIMITED FIVES INDIA ENGINEERING & PROJECT PVT LTD LAXMI ORGANIC INDUSTRIES LTD **CBRE GROUP** CARRIER AIRCONDITIONING & REFRIGERATION KONICA MINOLTA BUSINESS SOLUTIONS INDIA MEDIATEK INDIA TECHNOLOGY PVT. LTD **HCL GROUP** ASK INVESTMENT MANAGERS CHARGEBEE TECHNOLOGIES PRIVATE LIMITED TATA BUSINESS HUB LIMITED **CUBE HIGHWAYS AND TRANSPORTATION** ASSETS ADVISORS PVT. LTD MEDIATEK BANGALORE PRIVATE LIMITED **BORL** SCANIA COMMERCIAL VEHICLES INDIA PRIVATE LIMITED **ELECTROLUX BLUE OPTIMA SLANG LABS**



Seeking Investment



THANK YOU



16